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FIRSTFED FINANCIAL CORP
Form 8-K
January 29, 2003


FIRSTFED FINANCIAL CORP.

FIRSTFED REPORTS RESULTS FOR THE FOURTH QUARTER OF 2002


#### Abstract

Santa Monica, California, January 29, 2003 -- FirstFed Financial Corp. (NYSE-FED), parent company of First Federal Bank of California, today announced net earnings of $\$ 14.3$ million or $\$ 0.83$ per diluted common share for the fourth quarter of 2002 , compared to net earnings of $\$ 16.2$ million or $\$ 0.92$ per diluted common share for the third quarter of 2002 and $\$ 12.9$ million or $\$ 0.73$ per diluted common share for the fourth quarter of December 2001. Net earnings for the quarter ended December 31, 2002 include a $\$ 1.1$ million recovery of interest income on charged-off and non-accrual loans and other adjustments to loan income. Net earnings for the third quarter of 2002 include income of $\$ 5.9$ million resulting from a revised estimate of the Bank's repurchase liability for loans sold with recourse.

Net earnings for the twelve months of 2002 were $\$ 55.2$ million or $\$ 3.15$ per diluted common share, compared to $\$ 50.3$ million or $\$ 2.85$ per diluted common share for the twelve months of 2001 . Net earnings for the twelve months of 2002 include the aforementioned income resulting from the Bank's repurchase liability for loans sold with recourse. After tax, year-to-date earnings were increased by $\$ 3.4$ million or $\$ 0.19$ per diluted common share during 2002 due to this revised estimate.


Net interest income increased by $3 \%$ and $2 \%$ during the fourth quarter and twelve months of 2002 , respectively, compared to the prior year periods due to increased interest rate spreads. The interest rate spreads increased to $3.21 \%$ and $2.92 \%$ for the fourth quarter and twelve months of 2002 from $2.83 \%$ and $2.71 \%$ for the same periods last year as the cost of interest-bearing liabilities declined faster than the yield on interest-earning assets. The increased spreads compensated for declines in average earning assets.

Due to continued high levels of loan payoffs, average interest-earning assets decreased to \$4.1 billion for the fourth quarter and $\$ 4.3$ billion for the twelve months of 2002 compared to $\$ 4.5$ billion for the fourth quarter and $\$ 4.4$ billion for the twelve months of the prior year. Loan originations were $\$ 417.7$ million and \$1.3 billion for the fourth quarter and twelve months of 2002 compared to $\$ 271.7$ million and $\$ 1.5$ billion for the same periods last year.

Allowances for loan losses (including general valuation allowances and valuation allowances for impaired loans) totaled $\$ 75.7$ million or $1.96 \%$ of the loan portfolio as of December 31, 2002
compared to $\$ 74.8$ million or $1.83 \%$ as of December 31, 2001. Non-performing assets were $0.17 \%$ of total assets as of December 31, 2002, the same as December 31, 2001.

The Bank did not record a provision for loan losses during 2002 or 2001 . Net loan recoveries of $\$ 50$ thousand and $\$ 950$ thousand were recorded for the fourth quarter and twelve months of 2002, respectively, compared to net loan recoveries of $\$ 288$ thousand and $\$ 118$ thousand for the fourth quarter and twelve months of 2001, respectively.

As of December 31, 2002, the Company had assets totaling $\$ 4.3$ billion and consolidated stockholders' equity of $\$ 371.6$ million. During the fourth quarter of 2002 , the Company repurchased 119,600 shares of common stock at an average market price of $\$ 25.74$. During 2002, the Company repurchased 353,000 shares of common stock at an average market price of $\$ 25.74$. There remain $1,382,477$ shares eligible for repurchase under the Company's stock repurchase program as of January 28, 2003. First Federal Bank of California operates 29 full-service retail banking offices and 4 loan production offices in Southern California.

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This news release contains certain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Act of 1995. These forward-looking statements are subject to various factors, many of which are beyond the Company's control, which could cause actual results to differ materially from such statements. Such factors include, but are not limited to, the general business environment, interest rate fluctuations that may affect operating margin, the California real estate market, branch openings, competitive conditions in the business and geographic areas in which the company conducts its business and regulatory actions. In addition, these forward-looking statements are subject to assumptions as to future business strategies and decisions that are subject to change. The Company makes no guarantee or promises regarding future results and assumes no responsibility to update such forward-looking statements.

KEY FINANCIAL RESULTS FOLLOW

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## FIRSTFED FINANCIAL CORP. <br> AND SUBSIDIARY <br> CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION <br> (Dollars in thousands, except share data) <br> (Unaudited)

|  | $\begin{aligned} & \text { December } 31 \text {, } \\ & 2002 \end{aligned}$ |  | $\begin{gathered} \text { December } 31, \\ 2001 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 45,199 | \$ | 174,171 |
| Investment securities, available-for-sale (at fair |  |  |  |  |
| value) |  | 103,055 |  | 110,444 |
| Mortgage-backed securities, available-for-sale (at fair |  |  |  |  |


| value) |  | 200,585 |  | 284,079 |
| :---: | :---: | :---: | :---: | :---: |
| ```Loans receivable, held-for-sale (fair value of $2,300 and $5,250) 2,293 5,246``` |  |  |  |  |
| Loans receivable, net |  | 3,766,942 |  | 3,999,643 |
| Accrued interest and dividends receivable |  | 17,752 |  | 22,076 |
| Real estate |  | 347 |  | 1,515 |
| Office properties and equipment, net |  | 10,342 |  | 10,822 |
| Investment in Federal Home Loan Bank (FHLB) stock, at cost |  | 78,728 |  | 91,713 |
| Other assets |  | 28,486 |  | 26,580 |
|  | \$ | 4,253,729 | \$ | 4,726,289 |
| LIABILITIES |  |  |  |  |
| Deposits | \$ | 2,527,026 | \$ | 2,546,647 |
| FHLB advances |  | 1,167,000 |  | 1,597,000 |
| Securities sold under agreements to repurchase |  | 155,273 |  | 211,040 |
| Accrued expenses and other liabilities |  | 32,789 |  | 45,924 |
|  |  | 3,882,088 |  | 4,400,611 |
| COMMITMENTS AND CONTINGENCIES |  |  |  |  |
| ```STOCKHOLDERS' EQUITY Common stock, par value $.01 per share;``` |  |  |  |  |
| Authorized 100,000,000 shares; issued 23,395,202 and 23,362,196 shares, outstanding 16,931,306, and 17,251,300 shares |  | 234 |  | 234 |
| Additional paid-in capital |  | 35,680 |  | 34,670 |
| Retained earnings substantially restricted |  | 418,885 |  | 363,713 |
| Unreleased shares to employee |  |  |  |  |
| Treasury stock, at cost, |  |  |  | $(75,930)$ |
| Accumulated other comprehensive |  |  |  |  |
|  |  | 371,641 |  | 325,678 |
|  | \$ | 4,253,729 | \$ | 4,726,289 |
|  |  | ====== |  | ======== |

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FIRSTFED FINANCIAL CORP. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE EARNINGS (Dollars in thousands, except per share data)
(Unaudited)
Three months ended Twelve months ended

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FIRSTFED FINANCIAL CORP. AND SUBSIDIARY
KEY FINANCIAL HIGHLIGHTS

|  | Quarter ended December 31, 20022001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in except per | $\begin{aligned} & \text { thou } \\ & \text { share } \end{aligned}$ | usands, data) |
| End of period: |  |  |  |  |
| Total assets | \$ | 4,253,729 |  | 4,726,382 |
| Cash and securities | \$ | 148,254 | \$ | 284,615 |
| Mortgage-backed securities | \$ | 200,585 | \$ | 284,079 |
| Loans | \$ | 3,769,235 | \$ | 4,004,889 |
| Core deposit intangible asset | \$ | 9,323 | \$ | 12,750 |
| Deposits | \$ | 2,527,026 | \$ | 2,546,647 |
| Borrowings | \$ | 1,322,273 | \$ | 1,808,040 |
| Stockholders' equity | \$ | 371,641 | \$ | 325,678 |
| Book value per share | \$ | 21.95 | \$ | 18.88 |
| Tangible book value per share | \$ | 21.40 | \$ | 18.14 |
| Stock price (period-end) | \$ | 28.95 | \$ | 25.63 |
| Total loan servicing portfolio | \$ | 4,123,602 |  | 4,436,112 |
| Loans serviced for others | \$ | 197,250 | \$ | 257,629 |
| \% of Adjustable mortgages |  | $71.46 \%$ |  | $71.38 \%$ |
| Other data: |  |  |  |  |
| Employees (full-time equivalent) |  | 497 |  | 506 |
| Branches |  | 29 |  | 29 |
| Loan production offices |  | 4 |  | 4 |
| Asset quality: |  |  |  |  |
| Real estate (foreclosed) | \$ | 319 | \$ | 1,485 |
| Non-accrual loans | \$ | 6,722 | \$ | 6,443 |
| Non-performing assets | \$ | 7,041 | \$ | 7,928 |
| Non-performing assets as a percent |  |  |  |  |
| General valuation allowance (GVA) | \$ | 75,223 | \$ | 72,919 |
| Allowance for impaired loans | \$ | 496 | \$ | 1,850 |
| Allowances for loan losses | \$ | 75,719 | \$ | 74,769 |
| Allowances for loan losses as a percent of gross loans receivable |  | 1.96\% |  | $1.83 \%$ |
| Loans sold with recourse | \$ | 108,606 | \$ | 137,204 |
| GVA for loans sold with recourse | \$ | 6,900 | \$ | 12,824 |
| GVA as a percent of loans sold with recourse |  | 6.35\% |  | 9.35\% |
| Modified loans (not impaired) | \$ | 2,299 | \$ | 927 |
| Impaired loans, net | \$ | 1,071 | \$ | 7,394 |
| Capital ratios: |  |  |  |  |
| Tangible capital ratio |  | 8.05\% |  | $6.42 \%$ |

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| Core capital ratio | 8.05 | 6.42 |
| :--- | ---: | ---: |
| Risk-based capital ratio | 14.53 | 12.51 |
| Net worth to assets ratio | 8.74 | 6.89 |

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FIRSTFED FINANCIAL CORP.
AND SUBSIDIARY
KEY FINANCIAL HIGHLIGHTS (continued)

|  | Three months ended December 31, |  | Twelve months ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Selected ratios: | (Dollars in thousands) |  |  |  |
| Expense ratios: |  |  |  |  |
| Efficiency ratio | $38.71 \%$ | $37.95 \%$ | 39.95\% | $37.86 \%$ |
| Expense-to-average-assets ratio | 1.36 | 1.18 | 1.31 | 1.17 |
| Return on average assets | 1.33 | 1.11 | 1.24 | 1.10 |
| Return on average equity | 15.65 | 16.19 | 15.82 | 16.93 |
| Yields earned and rates paid: |  |  |  |  |
| Average yield on loans and mortgage-backed securities | $6.05 \%$ | $6.91 \%$ | $6.18 \%$ | $7.61 \%$ |
| Average yield on investment portfolio (1) | 3.86 | 3.96 | 3.65 | 5.16 |
| Average yield on all <br> interest-earning assets (1) | 5.97 | 6.76 | 6.08 | 7.50 |
| Average rate paid on deposits | 2.08 | 3.24 | 2.42 | 4.08 |
| Average rate paid on borrowings | 4.02 | 4.85 | 4.39 | 5.67 |
| Average rate paid on all interest-bearing liabilities | 2.76 | 3.93 | 3.16 | 4.79 |
| Interest rate spread | 3.21 | 2.83 | 2.92 | 2.71 |
| Effective net spread | 3.38 | 2.99 | 3.09 | 2.90 |



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Loan originations and purchases $\$ 417,713$ \$ $271,738 \$ 1,288,772$ \$1,502,335
(1) Excludes FHLB stock dividends and other miscellaneous items.
(2) Excludes FHLB stock.
(3) Excludes accrued interest on tax assessment.

